

Employee Benefits



VISION FINANCIAL INC.

Time for a Second Opinion...

Businesses today want competitive benefits programs that drive employee loyalty with a minimum of administrative fuss, at reasonable costs. We deliver on that and much more!



Vision Financial Benefits

Strives to be the preferred choice in employee benefits and group investment advisory services. We achieve that vision by listening closely to our clients and designing innovative packages embracing basic needs and desirable additions that strengthen satisfaction and retention while enhancing employees' lives.



NOT Your Average Benefits Program

Clients seek us out for leading perspectives on:

- Market surveys of competitive carrier costs
- Evaluations of true coverage in the event of illness and injury
- Tax effectiveness of benefits vs. bonuses and wage increases
- Non-evidence-based medical sign-ups
- Coverage structures to protect employers and their employees
- Cost of biologic prescriptions in your group plan
- Long-term forecasting of benefit costs and the impact of claims experience
- Detailed comparison of pooled vs. traditional plans

How we work with you...

1. Learn about your business

- We listen to your goals, budget and gaps in current program. What's on the wishlist?

2. Provide guidance

- Applying our broad experiences, we deliver insight to help you understand the options and avoid unanticipated pitfalls.

3. Design your plan

- Driven from your goals, we conduct a national market analysis and package a competitive offering for you.

4. Implement the plan

- We provide as much hands-on support and leadership as needed to develop a rollout plan, gather employee information, and communicate the program, dramatically reducing your own investment of time.

5. Deliver ongoing support

- We work with you to determine a plan for checkpoints that offer just the right level of insight on usage for your needs, as well as the opportunity to gather feedback that will enable us to further meet your goals.



We deliver...

- ✓ Benefits: Dental, Health, Vision, Spending Accounts
- ✓ Group Investment Plans: RRSP, Employer Matching, Vesting
- ✓ Key Person Insurance: Management Top Ups on Disability, Critical Illness, Life
- ✓ Buy Sell Agreement Funding
- ✓ Association Plans for Premium Discounts

Testimonials

Greg Alvas - Owner, Rock Point Cabinets

Paul and the team at Vision Financial have more than satisfied our company needs. They are, hands-down, the hardest working professionals we know. I recommend Vision Financial wholeheartedly and without hesitation.

Jay Somers - President, Chill-Tech Reefer Services

Our previous experiences included vendor price gouging and we were not happy with the products provided. I am confident in the systems implemented by Vision to ensure our costs are not overrun and that controls are in place to take care of our employees.

Ferne Jones - Finance Manager, Resicare Society of Calgary

Paul Barker is very knowledgeable in his field. He will take time to discuss any concerns as he truly cares about his clients. He will find the best plan at the best cost.